

# UP CLOSE & personal

we invite you to become better acquainted with a few of our favorite professionals...



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## What is your favorite part of your job?

**Phoebe:** Working the new people all the time and helping them find their Dream Home. And I love being outside - I can't imagine being behind a desk all day.

**Amy:** The purchase or sale of real estate is one of the biggest decisions many people will make in their lifetime, and I am honored to be trusted as part of this process. I take this responsibility very seriously and enjoy matching my clients with the homes that not only meet their needs, but exceed their expectations.

**Hilaire:** Meeting people and helping them buy or sell their home. In most cases, these transactions have resulted in long-term friendships which I treasure.

## What is your favorite activity to do in your downtime?

**Phoebe:** I love to garden. I have a beautiful perennial garden in my backyard! I am also very good with orchids. Anyone that has been in our office has seen some of the orchids that I revitalized. They love the eastern exposure at my home.

**Amy:** Nothing beats driving around with the top down on a beautiful St. Simons day. Combine this with an afternoon on East Beach, and I'm a very happy girl.

**Hilaire:** Being with my husband, Carl, our Jack Russell Terrier Tally Ho and our 5 horses on our farm. After a busy day, it is just so wonderful to come home to my haven of peacefulness and the love of my husband and our 4-legged family.

## In the past, what job did you like best and why?

**Phoebe:** Real Estate is all I've ever done. I've been licensed for 34 years and I am so fortunate to have found a profession I LOVE and enjoy. Being in Real Estate isn't just all about finding the perfect home - there's a lot of personal skills needed as well. We are involved in our client's personal lives. They confide in us and share with us - we become like family. Lifelong relationships are made. I love Real Estate - it's a way of life for me.

**Amy:** In my previous life, I owned a competitive Irish dance studio in Augusta, Georgia. (Yes, like Riverdance!) There was something very special about helping a child find their inner confidence and seeing them blossom on stage and in life.

**Hilaire:** I operated a Bed and Breakfast on an island in Lake Erie, Ohio. Again, meeting people and developing long-term connections as well as introducing them to the Bed and Breakfast experience. I love the hospitality business and that is why we offer Property Management services, which includes vacation rentals, here at Hilaire Bauer & Associates.

## Name one or two of your favorite travel destinations and why?

**Phoebe:** I love Africa. I love the people and all the animals there. My office walls are full of photographs I have taken - sunsets, people and animals. I have ridden elephants in the Zambezi River, held & bottle-fed baby lion cubs 8-12 weeks old and played with 3 month old lions. I've been on safari 5 times! It is a beautiful country, I always work in some "mission" time to take things to the people of the villages while I am over there, they are so sweet. The first time over we gave out some Frisbees. They had never seen one so I'm sure it was also used as a plate.

**Amy:** My mother is originally from Ireland, and much of her family still lives there. It is always fun to visit them and to tour the places my mother frequented as a child. Ireland really is just like the postcards - "a million shades of green." And, on a side note, there has never been a drop of rain on any of my visits!

**Hilaire:** I love Middleburg, Virginia, Ocala, Florida and Lexington Kentucky - all communities based on the horse industry. Just wonderful being around people who share the same common goals. And of course, the real estate is beautiful.

## If you could be anything, what would it be?

**Phoebe:** A pilot. I'd love to be able to fly people on various mission trips or angel flights for people needing medical attention in other locations.

**Amy:** Honestly, I love being a real estate agent! Why change what you love?

**Hilaire:** I have so many interests that I better have 9 lives because it is difficult to say what it would be... architect, photographer, chef, equestrian. I really love my job now as broker and REALTOR®

## What would you do if you won the lottery?

**Phoebe:** I'd love to bless people! First my church, St. Simons Community Church, then I'd like to just do random acts of kindness everywhere... whenever I would see someone in need! How cool this would be, I would love this - a cheerful giver I would be! This would be awesome!!! And everyone that knows me knows that is so true.

**Amy:** I'm pretty sure you have to play the lottery to win the lottery. Perhaps I should start.

**Hilaire:** If I won the lottery, I would use some of the money to expand my real estate business into different states, I would buy some property because now is a GREAT time to buy and even at lower values, I think there is nothing better than owning land. Sort of like Scarlett O'Hara in Gone with the Wind, you always have the land. I would like to own another bed and breakfast, perhaps catering to horse and riders. I would also look into how I could help elderly people who live below the poverty level and are alone.

## Originally from and what brought you to the area?

**Phoebe:** I moved here from Marietta, GA with my husband, Gene, who is from St. Simons. We moved here in 1995. This is the best thing we've ever done for ourselves. We believe we have extended our lives 10-15 years. We decided that we didn't want to get killed on 285 (the perimeter in Atlanta). We were both in Real Estate and putting 150+ miles a day on our cars - sometimes more! It was crazy! So we said, "let's get off this treadmill!". We sold everything, left and never looked back. We love our new lifestyle, it just doesn't get any better. God is Good!

**Amy:** I'm originally from Ottawa, Ontario, Canada, but grew up in Augusta, Georgia. While most people look at St. Simons as a vacation or retirement destination, I viewed it as an exceptional coastal community which featured a laid-back atmosphere, stunning natural beauty, great weather, and the opportunity to build my career and plant some roots. I've loved every second of living on this great Island and I enjoy sharing that passion with others through real estate.

**Hilaire:** I am from Massachusetts, Lexington to be exact and I love the history behind Lexington, Concord and Boston. I love going to Boston, it's like a small big town. The cobblestone streets and the museums and the restaurants are terrific. My husband and I relocated from Ohio where among other things we had a Bed and Breakfast, horse farm and I worked for a large pharmaceutical company in clinical development. After my husband retired we opened the Bed and Breakfast on Lake Erie and closed it in the winter time. We would go to Florida for the winter then, one year my husband's cousin who was Vice President for Sea Palms at the time, invited us to stop and visit. We had no idea that St. Simons existed. We loved it and began coming down to spend the winters. Finally we decided St. Simons was too hard to leave and we decided to move down permanently. That was 20 years ago.